

Joan Ofulue

Ottawa, ON, Canada

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Executive Summary

Business and Transformation leader with 10+ years driving enterprise-scale digital, Data, AI, and cloud transformations. Proven record of stabilizing multimillion-dollar programs, shaping strategy with other leaders and C-suites, and leading global teams to deliver measurable business outcomes. I bring a blend of consulting excellence, technical fluency, and operational rigor sharpened through a PhD in Digital Innovation and leadership roles at Deloitte and KPMG.

Core Competencies

- **Enterprise Transformation:** operating model design; cloud/data platform modernization; change management.
- **C-Suite & Board Engagement:** steerco governance; executive briefings; risk/optionsing.
- **P&L / Budget Oversight:** \$50M+ program budgets; SoW/commercials; vendor management.
- **Digital, Data & AI Strategy:** Data & GenAI use cases; data governance; analytics/BI adoption.
- **Global Team Leadership:** 30+ cross-functional teams; distributed/time-zone delivery.
- **Governance & Risk Management:** RAID; compliance/controls; escalation paths.
- **Team Development:** hiring; structured coaching; performance; promotions; formal mentoring.

Management Consulting Experience

Deloitte [Ottawa, Canada]

Senior Manager, Technology and Transformation

May 2021 - Date

Promoted from Manager to Senior Manager in under 2 years at Deloitte, I am known for taking end-to-end ownership of complex multimillion dollar programs, effectively managing up to executive stakeholders and guiding teams to successful execution. I have led diverse teams in delivering high-impact projects, often being pulled in to recover struggling initiatives and drive them to completion. Projects cover Data and Analytics, AI, Cloud, Target Operating Models, Custom solution using Agile.

- Recognized in the top 5% in both upward (4.89/5 vs. 4.6 average) and downward feedback, reflecting exceptional leadership impact, trust from teams, and strong performance recognized by senior leaders.
- Directed cross-functional teams of up to 30+ in enterprise-scale transformations with budgets exceeding \$10M, directly reporting to CIO level and the steering committees.
- Shaped go-to-market strategies, drove multimillion-dollar pipeline growth, and secured repeat engagements with public sector clients.
- Regularly selected to lead project recovery and turnaround efforts for key strategic accounts, bringing structure and urgency to distressed programs.
- Developed and maintained strong client relationships, acting as the primary point of contact, becoming a trusted advisor, and achieving repeat business.
- Managed relationships with our technology and joint venture partners, negotiating terms and monitoring performance, reducing costs and increasing project profitability.
- Built a high-performance bench as official coach to 10+ consultants, sponsoring 3 promotions while informally coaching others and serving as a Deloitte-appointed mentor to the Vector Institute.

KPMG [Ottawa, Canada]

Senior Consultant, Technology Advisory and Delivery

Jan 2018 – April 2021

Promoted from Consultant to Senior Consultant at KPMG, I was known for my ability to quickly adapt to any technology project, rapidly acquiring new skills to drive results. My ownership mindset and attention to detail enabled me to deliver high-quality work across diverse engagements, earning recognition as a top performer. Projects cover Technology assessments, ERP, SAP, CRM, Enterprise Architecture (EA).

- Accountable for end-to-end delivery and budget stewardship (up to \$5M) for high-visibility

programs setting financial guardrails, ensuring regulatory/commercial compliance, leading executive client touchpoints, and aligning cross-functional teams to deliver on scope, schedule, and quality.

- Led talent development activities and managed go to market efforts, resulting in a 15% growth in team size and capabilities.

Other Consulting Experience

Nortec (Now Condair) [Ottawa, Canada]

ERP and Business Solutions Manager

April 2016 – Jan 2018

Enterprise technology leader with deep SAP ECC expertise who architected the organization's first end-to-end SOP spanning Sales, Procurement, Production, Finance, and Warehousing to standardize processes and align stakeholders. Led full lifecycle delivery from requirements through UAT while operationalizing Level-2 support, targeted training, and executive-ready operational reporting to improve adoption and resolution speed. Consistently delivered solutions aligned to SAP best practices, driving approximately 20% gains in operational efficiency.

Abaster Consulting [Toronto, Canada]

ERP Functional Consultant

Sept 2014 – Aug 2016

Senior Consultant driving end-to-end ERP/CRM transformations architecting SAP ERP solutions, accelerating data migration, and fortifying production operations through disciplined L2 support and rigorous functional specifications.

Huawei Technologies [Lagos, Nigeria]

ERP Support

May 2012 – Aug 2014

Supported SAP ERP implementations for a telecommunications client. Created functional documentation, delivered post-go-live support that improved usability, and addressed ad-hoc requests.

Education

PhD, Digital Transformation & Innovation, University of Ottawa, Canada

2020-2026

Master of Economics, Carleton University, Ottawa, Canada

2014-2016

Professional Certifications

Generative AI Leader Certification, Google

June 2025

Generative AI Leader Certification, Databricks

June 2025

Program Management Professional (PgMP), Project Management Institute,

Expected 2025

Cloud Data Management Framework (CDMC), EDM Council

Feb 2023

Azure Data Fundamentals, Microsoft Certified

Jan 2023

Data Modelling Master Class, Technics Publication

May 2021

AWS Fundamentals: Going Cloud-Native, AWS Certified

Mar 2020

TOGAF Certification, Open Group

Feb 2020

Multiple SAP S/4 HANA, SAP SE

2018-2019

Leadership & Thought Leadership

Multiple Data Monetization Publications

2022 – Till date

Mentor and Applied Adjudication Committee, Vector Institute

2022 – Till date

Part-time Professor, MIS, Telfer School of Management,

2022-Till date

Guest Speaker Series

2017-Till date

Multiple Leadership Positions at University

2012-2016